



JONES LANG
LASALLE®

Real value in a changing world

Building *sustainable*
solutions

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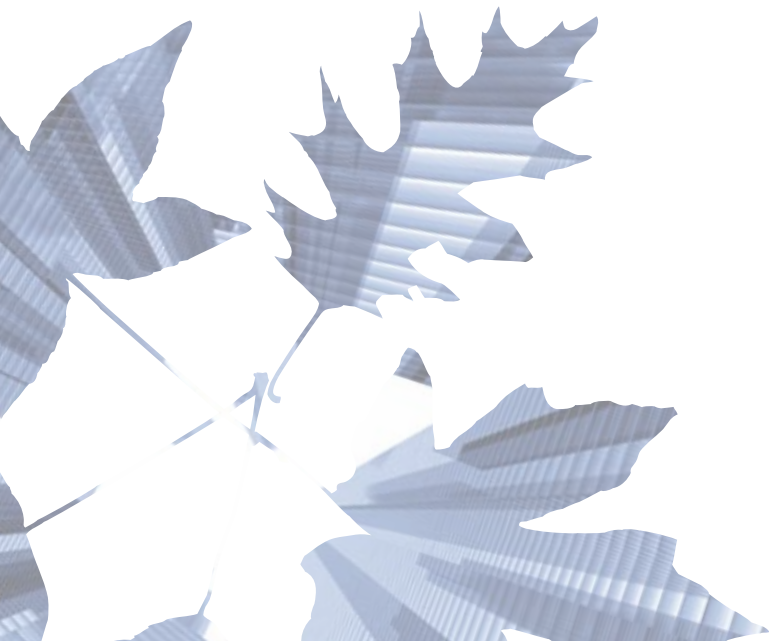
Developed and developing economies are confronting the dual challenge of a growing demand for diminishing resources combined with the need to reduce environmental impacts.

Sustainability has increasingly become a crucial factor in the assessment of real estate options. There is an acute awareness from property owners and occupiers that sustainability is a key factor in evaluating asset potential or reporting on asset performance.

Jones Lang LaSalle stays ahead of global trends to ensure our clients are in a position to embrace and benefit from change. For worldwide sustainability research by Jones Lang LaSalle, visit www.joneslanglasalle.com/pages/sustainabilityresearch.aspx

Jones Lang LaSalle's Energy and Sustainability Services provides practical advice, backed up by a range of integrated sustainability services. This enables our clients to make sound commercial decisions that support their sustainability objectives and provide clarity in the reporting of their sustainability performance.

Our clients benefit from a sophisticated infrastructure platform, access to national and global best practice as well as our hands-on experience with the operational and cultural challenges that face today's real estate decision makers.



Driving your *successful* outcomes

Jones Lang LaSalle offers a range of services for new, existing or refurbishment projects to optimise expenditure and maximise the results of sustainability initiatives.

Irrespective of a building's life cycle, each element can be improved by applying skills derived from the ongoing management of some of Australia's premium properties.

Our approach is based on experience gained within our market-leading Property and Asset Management and Integrated Facilities Management teams, which currently manage more than 11 million sqm of Australia's commercial, retail and industrial space.

Our services can be applied at various points of a building's life cycle and can be engaged to work in harmony with existing design and construction teams to provide specialist insight into the management issues affecting final sustainability outcomes. These services include:

- Design development consulting
- Sustainability management
- Compliance reviews
- Tenancy reviews
- Commissioning assistance
- Repairs and maintenance reviews
- Building services audits
- Capital expenditure reviews

The benefits of our approach

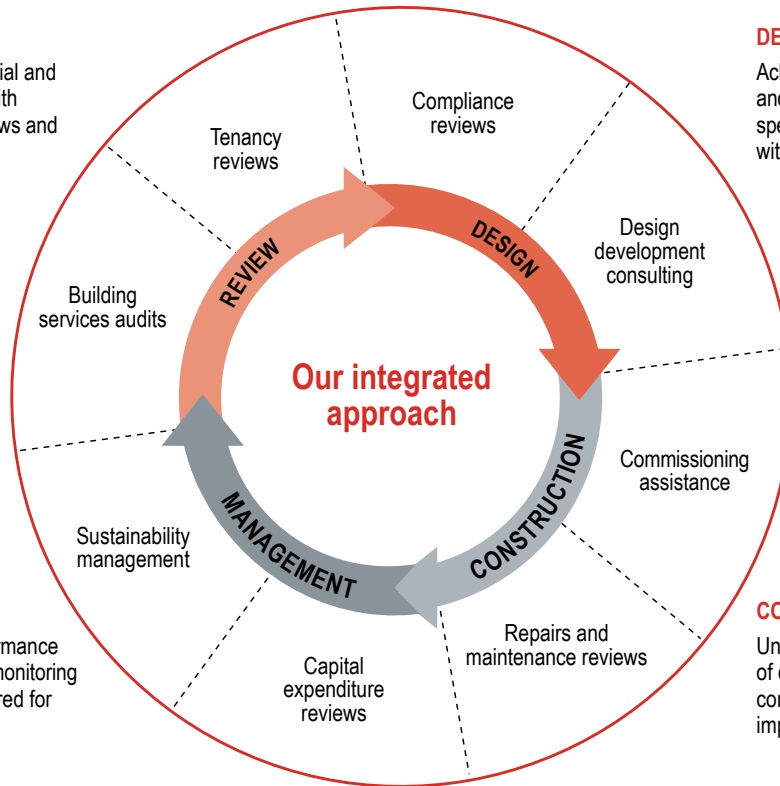
- Understand your sustainability performance and how to **improve** and **maintain performance** within a property or portfolio.
- **Add value** in refurbishment or new building projects through our specialist sustainability design knowledge and expertise.
- Make **quality decisions** and demonstrate sustainability outcomes based on sophisticated measurement and data reporting systems.
- Access global best practice to **keep ahead of the market** via our sustainability knowledge hub.
- Identify space that meets your sustainability requirements and create environmentally **sustainable workplaces**.
- **Realise sustainability design potential** through an integrated approach to sustainability initiatives from design to delivery.

REVIEW

Unlock untapped potential and improve performance with meaningful audits, reviews and upgrade paths.

DESIGN

Achieve superior design solutions and performance by engaging our specialists to work in collaboration with design teams.



MANAGEMENT

Extract maximum performance from any property with monitoring and reporting tools tailored for effective sustainability management.

CONSTRUCTION

Understand the long-term impact of decisions at each stage of the construction process and their impact on performance delivery.

Do you have *ESP?*

Being able to pinpoint the drivers of sustainable performance in your asset or portfolio is critical to making quality decisions about achieving enhanced environmental outcomes.

How are you making environmental performance decisions?

Jones Lang LaSalle's Environmental Sustainability Platform (ESP) will help you to develop a sixth sense about your real estate performance. The ESP provides the tool to effectively and efficiently manage energy, water and waste data with tailored reporting to owners and site teams to facilitate strategic decision-making.

The ESP is a web-based application that can be implemented to deliver multiple datasets tailored to user requirements. The ESP captures real-time building meter data, energy and water consumption, utility account details, NABERS Energy related information, waste disposal and recycling data. Consumption and cost reports are provided at every level, from a single asset to a regional property portfolio, to facilitate monitoring and trend analysis.

Benefits of ESP

- Streamlines collation of raw meter data
- Provides a centralised data store for NABERS Energy and greenhouse gas emissions
- Displays consumption and cost trends over specific timeframes
- Delivers a consistent reporting data format
- Displays performance across a portfolio to a common benchmark
- Ensures building continues to track to targeted performance ratings such as NABERS Energy



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Anita Mitchell

Head of Energy and Sustainability Services,
Australasia and Strategy,
Asia Pacific
+61 2 9220 8433
anita.mitchell@ap.jll.com

Chris Wallbank

Head of Energy and Sustainability Services,
Engineering and Operations Solutions,
Asia Pacific
+61 8 9483 8442
chris.wallbank@ap.jll.com

Tina Conceicao

Manager, Business Development and Operations,
Energy and Sustainability Services,
Australia
+61 8 9483 8479
tina.conceicao@ap.jll.com

sustainability@ap.jll.com

Adelaide
08 8233 8888

Liverpool
02 8777 5533

North Sydney
02 9936 5888

Brisbane
07 3231 1311

Mascot
02 9693 9800

Parramatta
02 9806 2800

Canberra
02 6257 3099

Melbourne
03 9672 6666

Perth
08 9322 5111

Glen Waverley
03 9565 6666

Newcastle
02 4907 4800

Sydney
02 9220 8500