



## Qualifications

The 21<sup>st</sup> century presents us with an environment built on compliance. At both ends of the spectrum individuals are required to either be licensed, or obtain relevant qualifications prior to practicing in a chosen field. As such, there are mixed responses when asked if obtaining qualifications ensures an individual's future success. Qualifications form the basic foundation from which you can build your success.

Depending on your orientation, potential qualifications are outlined below;

### **University**

- Bachelor of Property
- Bachelor of Business Management / Bachelor of Economics

### **TAFE**

- Diploma of Property (Real Estate Agent's License )
- Certificate III and Certificate IV in Property

### **Australian Property Council**

The Australian Property Council offers a number of courses ranging to specialist areas within the Property Industry. Available courses include;

- Property Fundamentals
- Hotel Property Investment
- Sustainability and Property Assets
- Property Investment and Finance
- Shopping Centre Management
- Operations and Facilities Management

Real Estate Institute of NSW and First National Real Estate also offer courses for people wishing to enter the Real Estate Industry and more advanced courses such as licensing courses.